ENDORSEMENTS

DAVE GODDARD

Director of Athletics, Arlington Central School District

"Thank you again for conducting your seminar for our coaches, student athletes, and parents. Your ability to portray an accurate picture of the college recruiting process certainly educated everyone who attended the seminar. We hope to make your seminar an annual event here at Arlington."

MONA HECHT

Administrator for Guidance, Sachem Central School District

"The presentation was terrific as usual. Parents were particularly impressed with your level of knowledge and straightforward approach (with a good amount of humor thrown in.) You tell it like it is, and provide direction and resources for families—we couldn't ask for more."

JOHN VALENTE

Director of Health, Physical Education, and Athletics Harborfields Central School District

"Your presentation was not only informative, but the manner in which you deliver the material is inspiring and motivating. The positive remarks and feedback that I have received from parents have been nothing short of excellent. Clearly, you've made quite an impression on them. The seminar should be mandatory for all high school athletes and parents."

MARK DANTUONO

Athletic Director, Locust Valley High School

"It is evident that you are passionate about the recruiting process, and your energy was well-received by all who attended. I believe that your presentation was an 'eye opener' for some."

DON WEBSTER

Executive Director, Department of Athletics

Three Village Central School District

"Thank you so much for presenting your College Athletic Recruiting Seminar to our students, parents, and coaches. The feedback has been extremely positive, and I know the information that students received that evening will be very helpful in assisting them through the college recruiting process. The seminar was informative, right on target, and answered many questions the parents and students had when they arrived."

J. WAYNE SHIERANT

Director of Athletics, Physical Education, Health, and RecreationWest Islip Public Schools

"I would highly recommend you to my fellow Athletic Directors. You've made the complex world of athletic recruiting and scholarships easy to understand."

RALPH AMITRANO

District Director of Athletics, Physical Education, and HealthMineola Public Schools

"The feedback we have received following Wayne's presentations has always been extremely positive. The seminars area necessary facet of any high school athletic program looking to serve the best interests of their student athletes."

HELP YOUR STUDENT-ATHLETES:

- » Determine the right academic, social, and athletic college fit.
- » Learn how to judge their talent level as it compares to college athletics.
- » Market themselves to college coaches.
- » Use athletics to gain admission to college.
- » Understand scholarship issues and how the NCAA Clearinghouse works.

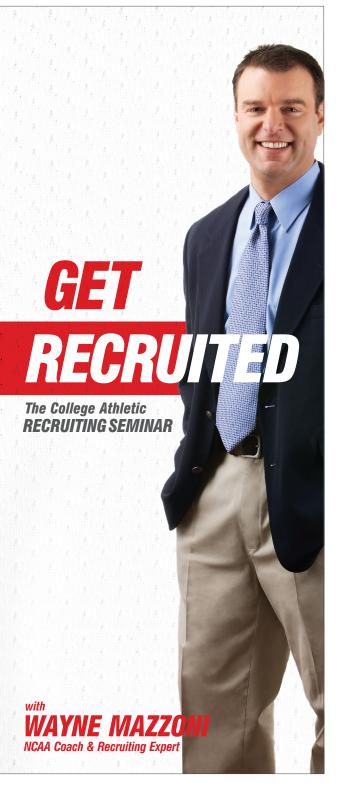
"Wayne Mazzoni is the leading authority on athletic recruiting."

- Sports Radio 660 WFAN, New York



Get the Facts

Wayne Mazzoni is the author of **GETRECRUITED**: The **Definitive Guide to Playing College Sports**. featuring everything high school athletes and parents need to know about choosing schools, marketing to college coaches, the application and scholarship process, and selecting the best athletic and academic environment.



PARTIAL LIST OF SEMINARS

Berlin High School Bunnell High School Stratford High School Cold Spring Harbor HS Connetquot High School Montclair High School Danbury High School East Hampton High School Ellenville High School Farmingdale High School Glen Cove High School Smithtown High School Greenwich High School **Guilford High School** Hampton Bays High School Hauppage High School

Kennedy High School Long Island College Fair Mineola High School NJ Athletic Directors Convention NY Athletic Directors Convention Ossining High School Plainedge High School Plainview High School Port Jefferson High School Port Washington High School Princeton Day School Sachem High School Saunders High School Staples High School Walt Whitman High School William Floyd High School

SEMINAR DETAILS

- >> Seminar lasts 2 hours
- Offered to athletes in grades 8-12 and their parents
- >> \$1500 in person includes travel
- » \$ 750 Webinar

SEMINAR OVERVIEW

SECTION 1

After explaining some realities of college athletics, the program starts by helping athletes and parents understand how to narrow down colleges. This is done based on academic standing, personal desires (e.g. distance from home, school size, etc.) At this stage we don't consider athletics—college is about getting an education, not just playing sports. Should an athlete get hurt, cut, or quit playing, we want them to be at a school they like.

SECTION 2

Participants learn ways to evaluate athletic talent, and determine how this relates to college levels. For example, should an athlete determine him- or herself to be a Division II player, then he or she should target high Division III, Division II, and low Division I schools from Section 1. Thus, we get a list of colleges that are perfect for all factors, not just sports.

SECTION 3

Student-athletes learn to create a marketing package that includes letters, video, or other materials introducing them to the targeted coaches. Participants then learn how to follow up with coaches in order to foster and gauge interest and scholarship potential.

SECTION 4

Participants learn how to evaluate the programs that are of interest to them, and will review recruiting rules, official visits, academic eligibility, and how to register for the NCAA Clearinghouse.

SECTION 5

Student-athletes learn how to evaluate offers and make a final decision. The seminar concludes with information about preparing students for life in college.

ABOUT WAYNE MAZZONI



Wayne Mazzoni is an assistant baseball coach at Sacred Heart University in Fairfield, Connecticut.
Previously, he was the assistant coach at the College of the Holy Cross in Worcester, Massachusetts, and head

baseball coach at Post University in Waterbury, Connecticut for six years. Prior to coaching the Post Eagles, he was an assistant coach at Fairfield University in Connecticut, and Nova University in Fort Lauderdale, Florida. He is a 1991 graduate of Gettysburg College in Pennsylvania, where he played both football and baseball. Mr. Mazzoni also holds a Master of Science in Sports Administration from St. Thomas University in Miami, Florida.

Mr. Mazzoni is the author of **GET RECRUITED**: **The Definitive Guide to Playing College Sports**, featuring everything high school athletes and parents need to know about choosing schools, marketing to college coaches, the application and scholarship process, and selecting the best athletic and academic environment.

Mr. Mazzoni has been a guest on nearly all U.S. sports radio stations, including WFAN Sports Radio 660 in New York. He has appeared on Fox, ABC, News 12, Fan TV, and other television programs. He has led seminars at hundreds of high schools in the northeast, as well at the New York and New Jersey state athletic director conventions.

For further information, visit www.waynemazzoni.com.